

Cotton Hills Farm, LLC

August 2020

OFFERING PUMPKINS & ALL THINGS FALL!



Cotton Hills Farm grows a variety of fruits and vegetables but one of our favorite crops has to be PUMPKINS! After a disappointing season last year, this year's crop looks to be one of the best ever. Harvest will begin the third week of September and continue through October. Now is a great time to consider your wholesale pumpkin purchase!

Availability: Harvest begins in mid-September and continues through the month of October. Product availability is subject to the weather and growing conditions. Though we try our best to fully fill pre-orders, we are not able to guarantee the availability of all items. Should a supply issue with a product occur, we will contact you immediately with the options to either substitute or remove that item from your order.

Quality: We have grown pumpkins for 30 years and in that time our quality has improved each year. Since we sell pumpkins retail as well, we understand the importance of having good shape, size, color and a healthy stem.

Packaging and Order Size: Pumpkins are sold in cardboard bins that measure 24" or 36" tall and fit on a standard 40" by 48" pallet. The bins are filled level full. If double stacked, the bottom bin is slightly below level and the top bin is crowned full. We sell in quantities ranging from just one bin of pumpkins to a full tractor trailer load and everything in between.

Customer Satisfaction Policy: From product quality to timely delivery, we understand the importance of getting it right. Should there be any concerns with quality, we ask that those concerns be addressed at the time of pick-up or delivery. Please inspect all pumpkins and other produce at this time and we will gladly work with you to do our best to correct any issues.

Pricing & Delivery

XL Pumpkins (36" bin):	\$135 per bin
-- Approximately 25 to 35 count per bin.	
Large Pumpkins (36" bin):	\$135 per bin
-- Approximately 40 count per bin. Average weight is about 16 lbs. depending on variety; size is a bit larger than a basketball.	
Medium Pumpkins (36" bin):	\$135 per bin
-- Approximately 50 to 60 count per bin. Average weight is about 12.5 lbs. depending on variety; about the size of a basketball or slightly smaller.	
Small Pie Pumpkins (36" bin):	\$1.00 each
-- About the size of a softball weighing 3 lbs. each. Full 36" bins hold 300 and cost \$285 = \$.95 each.	
Specialty Pumpkins (24" bin):	\$135 per bin
-- Red, White, & Blue or Mixed. Sold in 24" tall bins. **Availability may be limited for 2020 growing season**	
Jumbo Bright Orange	\$75 per bin
-- 60+ lbs. each with 5-6 to a bin	
Jack-B-Little Miniature Pumpkins	\$20 per ½ bu.
-- White or Orange (often with some green streaking)	
Corn Stalks:	\$4.25 bundle
Small Assorted Gourds:	\$14 per ½ bu.
Straw:	\$4 per bale

SAVE 5% BY Picking Up Your Order Up at the Farm (excluding straw and corn stalks)

Delivery and Pick-up: Wholesale orders can be picked up from the farm during these times:

Monday through Friday	7AM to 5PM
Saturday	7AM to 11AM

We also deliver mid-size orders (minimum \$1,000) in both North and South Carolina at a price of \$2.50 per mile charged one direction from the farm. For tractor trailers quantities and orders outside of the Carolinas, please call us for delivery options and costs.

Contact Information:

JEB Wilson	(803) 209-2703
Pete Wilson	(803) 385-7695
Brittany Steele	(803) 810-7443

www.cottonhillsfarm.com

SAMPLE FIRST ORDER

<u>Quantity</u>	<u>Item</u>	<u>Price</u>	<u>Total</u>
6 BINS	LARGE PUMPKINS (Approx. \$3.38 each at regular price)	\$135	\$810
2 BINS	MEDIUM PUMPKINS (Approx. \$2.45 each at regular price)	\$135	\$270
1 BIN	SPECIALTY PUMPKINS (Approx. \$3.50 each at regular price)	\$135	\$135
1 BIN	JUMBO PUMPKINS (Approx. \$15 each at regular price)	\$75	\$75
1 BIN	PIE PUMPKINS (Buy at least 1 bin for the discount price of \$.95 each)	\$285	\$285
30 BALES	STRAW	\$4.00	\$120
20 BUNDLES	CORN STALKS	\$4.25	\$85
4 ½ BUSHELS	ASSORTED GOURDS	\$14.00	\$56.00
SUBTOTAL			\$1,836
DELIVERY (100 MILES AT \$2.50 / MILE)			\$250.00
TOTAL			\$2,086



2020 Customer Agreement Form for Delivery and Payment

Delivery Date and Time: _____

Customer Name: _____

Delivery Address: _____

Customer Phone #: _____

Our Promise: We will work hard to deliver your products on time. However due to traffic and other factors outside of our control, deliveries can occasionally run behind schedule. When this happens, the driver will call the customer using the phone number listed above to give an estimated time of arrival.

If for any reason your entire order will not fit in our truck, you will be notified and the order will need to be reduced. Also, when the truck is loaded pumpkins may need to be moved from one bin to another for them to fit. This may change the counts of some bins but the customer will receive all pumpkins.

Customer's Obligation and Agreement: In order for us to stay on time with our deliveries, it is critical that the customer is ready to help unload the truck when it arrives. Any delays getting unloaded will cause delays for other customers as our trucks and drivers generally make several deliveries each day during pumpkin season. We have a policy that has been in place since 2018 that customers will be charged \$1/minute (\$60 per hour) if no one is on site with payment or to help unload. This charge will begin 15 minutes after the agreed upon delivery time.

Payment: All freight charges must be paid in full by cash or check one week ahead of the delivery date and will not be refunded. Payment in full is required for all customers **before** the load of pumpkins is unloaded. We are not able to accept checks for payment unless there is prior, written approval (via email or text). We do accept cash, cashier's check, or payment in full at least one week prior to the order.

Payment with credit or debit cards is accepted but there is a **3% fee** for orders delivered to you or picked up from the farm.

We appreciate your business and look forward to working with you to make this a great season.

Customer Signature and Date: _____