

Cotton Hills Farm, LLC

August 2023

Cotton Hills Farm grows a variety of fruits and vegetables but one of our favorite crops is PUMPKINS! Unfortunately, we've had some unexpected challenges with the plant health of our jack-o-lanterns. We will have plenty of our pie pumpkins, minis, gourds, cornstalks, and straw and a limited supply of ornamental pumpkins. We do still think we will have some of our own jack-o-lanterns to fill orders, but we intend to fill in the gaps with Virginia grown pumpkins.



Availability: Harvest begins in mid-September and continues through the month of October. Product availability is subject to the weather and growing conditions. Though we try our best to fully fill pre-orders, we are not able to guarantee the availability of all items. For all jack-o-lantern pumpkins, we anticipate filling most orders with pumpkins grown in Virginia at \$200 per bin. If available, we will substitute with our own pumpkins at \$160 per bin.

Quality: We have grown pumpkins for 33 years and in that time our quality has improved each year. Since we sell pumpkins retail as well, we understand the importance of having good shape, size, color and a healthy stem.

Packaging and Order Size: Pumpkins are sold in cardboard bins that fit on a standard 40" by 48" pallet. Bins for jack-o-lantern pumpkins measure 36" tall and bins for pie and all specialty pumpkins measure 24" tall. All bins are filled level full. If double stacked, the bottom bin is slightly below level and the top bin is crowned full. We sell in quantities ranging from just one bin of pumpkins to a full tractor trailer load and everything in between.

Customer Satisfaction Policy: From product quality to timely delivery, we understand the importance of getting it right. Should there be any concerns with quality, we ask that those concerns be addressed at the time of pick-up or delivery. Please inspect all pumpkins and other produce at this time and we will gladly work with you to do our best to correct any issues. We are not able to make guarantees beyond the point of pick-up or delivery.

Pricing & Delivery

Virginia XL Pumpkins:	\$200 per bin
-- Approximately 25 to 35 count per bin.	
Virginia Large Pumpkins:	\$200 per bin
-- Approximately 35 to 45 count per bin. Average weight is about 16 lbs. depending on variety; size is a bit larger than a basketball.	
Virginia Medium Pumpkins:	\$200 per bin
-- Approximately 50 to 60 count per bin. Average weight is about 12.5 lbs. depending on variety; about the size of a basketball or slightly smaller.	
Small Pie Pumpkins:	\$1.15 each
-- About the size of a softball weighing about 3 lbs. each. Full 24" bins hold approx. 300 and sell for \$315 (\$1.05 each)	
Specialty Pumpkins:	\$195 per bin
-- Red, White, Blue, Tan, Warty, etc. Sold in 24" tall bin. Availability is limited and cannot be guaranteed.	
Jumbo Bright Orange:	\$90 per bin
-- Typically, 4 to 6 per 24" bin; Limited availability.	
Jack-B-Little Miniature Pumpkins	\$22 ½ bu.
-- Orange or White, Fit in the palm of your hand	
Corn Stalks:	\$4.50 bundle
-- Bundles approx. 10 stalks and tied in two places	
Small Assorted Gourds:	\$15.00 ½ bu.
Straw:	\$4.50 bale
--Bright colored and full-size square bales	

Pick-up: Call ahead for pick-up. Wholesale orders can be picked up from the farm during these times:

Monday through Friday	7AM to 5PM
Saturday	7AM to 11AM

Delivery: We also deliver mid-size orders (minimum \$2,000) in both North and South Carolina at a price of \$2.50 per mile charged one direction from the farm. For tractor trailers quantities and orders outside of the Carolinas, please call us for delivery options and costs. The 2023 delivery agreement form must be completed and signed prior to the delivery date.

Payment: We accept cash or cashier's check. Credit & debit cards are accepted but there is 3% processing fee added to the total. Personal or company checks are NOT accepted without prior written approval (by email or text).

Contact Information:

Farm Office (803) 444-0300 or cottonhillsfarmllc@gmail.com

SAMPLE FIRST ORDER

<u>Quantity</u>	<u>Item</u>	<u>Price</u>	<u>Total</u>
1 BIN	XL PUMPKINS (Approx. \$6.67 each at regular price)	\$200	\$200
6 BINS	LARGE PUMPKINS (Approx. \$5 each at regular price)	\$200	\$1200
2 BINS	MEDIUM PUMPKINS (Approx. \$3.63 each at regular price)	\$200	\$400
1 BIN	PIE PUMPKINS (Buy at least 1 bin for the discount price of \$1.05 each)	\$315	\$315
30 BALES	STRAW	\$4.50	\$135
20 BUNDLES	CORN STALKS	\$4.50	\$90
4 ½ BUSHELs	ASSORTED GOURDS	\$15.00	\$60
SUBTOTAL			\$2,400
DELIVERY (100 MILES AT \$2.50 / MILE)			\$250.00
TOTAL			\$2,650.00



2023 Customer Agreement Form for Delivery and Payment

Delivery Date and Time: _____

Customer Name: _____

Delivery Address: _____

Customer Phone #: _____

Our Promise: We will work hard to deliver your products on time. However, due to traffic and other factors outside of our control, deliveries can occasionally run behind schedule. When this happens, the driver will call the customer using the phone number listed above to give an estimated time of arrival.

If for any reason your entire order will not fit in our truck, you will be notified, and the order will need to be reduced. Also, when the truck is loaded pumpkins may need to be moved from one bin to another for them to fit. This may change the counts of some bins, but the customer will receive all pumpkins.

Customer's Obligation and Agreement: In order for us to stay on time with our deliveries, it is critical that the customer is ready to help unload the truck when it arrives. Any delays getting unloaded will cause delays for other customers as our trucks and drivers generally make several deliveries each day during pumpkin season. We have a policy that has been in place since 2018 that customers will be charged \$1/minute (\$60 per hour) if no one is on site with payment and to help unload. This charge will begin 15 minutes after the agreed upon delivery time.

Payment: All freight charges must be paid in full by cash or check one week ahead of the delivery date. Payment in full is required for all customers **before** the load of pumpkins is unloaded. We are not able to accept checks for payment unless there is prior, written approval (via email or text). We do accept cash, cashier's check, or payment in full at least one week prior to the order.

Payment with credit or debit cards is accepted but there is a **3% fee** for orders delivered to you or picked up from the farm.

We appreciate your business and look forward to working with you to make this a great season.

Customer Signature and Date: _____